

# Welcome to New Mexico ECECD

## Local Early Childhood Systems Building Grant Application Orientation



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# Welcome from Secretary Groginsky



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# The Power of Community Collaboration

In the fall of 2020, **43 representatives from 11 early childhood Coalitions** came together in a statewide summit to share knowledge, best practices, and plans. Recommendations were made to use federal funds for the following:

- 18-20 Coalitions;
- A part-time coordinator for each Coalition to support communication and coordination at the local and state level; and
- Transportation and stipends to support family leadership and engagement.



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# Statewide Early Childhood Strategic Plan

The purpose of the Local Early Childhood Systems Building Grant is to **strengthen the infrastructure within local communities** outlined in the goals and objectives of New Mexico's Early Childhood Strategic Plan.

A second purpose is to **develop stronger partnerships between local communities and the state**, including mutually agreed upon two-way communications and shared actions to improve New Mexico's system for early childhood.

These goals align with the department's strategic priorities to:

- Recognize families as key decision makers
- Create a cohesive governance system
- Strengthen ongoing government-to-government relationships with tribal communities



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# Presentation of Grant Application



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# Local Early Child Systems Building Grant Coalitions

- There are approximately 18 established Coalitions (also known as collaboratives, networks, or planning teams) represented across the state.
- This grant opportunity is intended to fund:
  - ◆ New and/or Emerging
  - ◆ Developing
  - ◆ Established



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# Who Is Eligible?

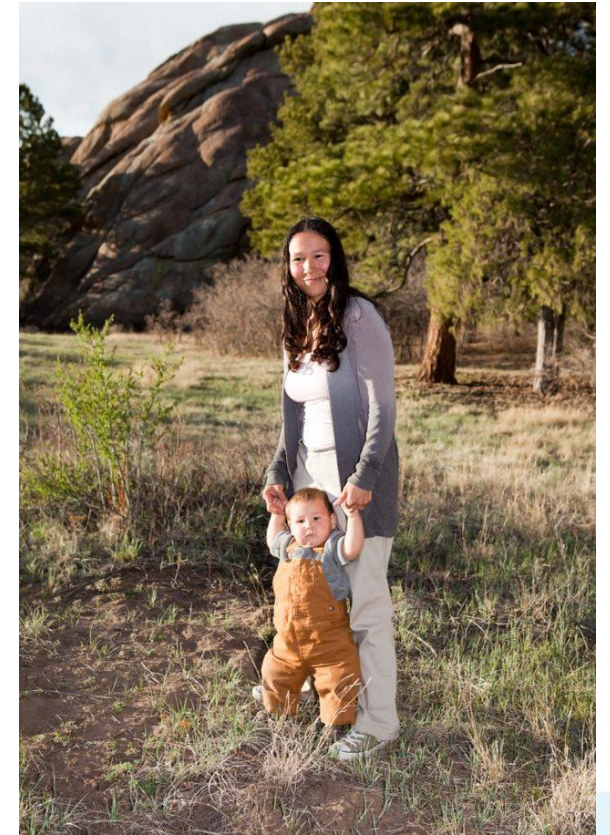
Coalitions need to have a fiscal agent that meets one of the following criteria:

- Federal tax-exempt non-profit organization under section 501(c)(3) of Title 26 of the United States Code
- Indigenous Tribe, Pueblo, and Nation
- Governmental Entity
- Institution of Higher Education



# Show Who Supports You

- Applicants need to document and/or develop broad representation from the following entities in their Coalition:
  - ◆ Local municipalities (e.g., city, town, or county)
  - ◆ Tribal partner(s) (if applicable)
  - ◆ Early Head Start/Head Start grantees
  - ◆ Local health councils
  - ◆ Home visiting programs
  - ◆ Child care providers
  - ◆ Early intervention providers
  - ◆ Local education agencies (e.g., school district and/or charter schools)
  - ◆ Community PreK programs



Applicants also need to develop approaches for engaging other community leaders, including libraries, businesses, public safety agencies, child welfare agencies, public health/medical services, behavioral health providers and other interested civic services.



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# Deliverables 1/4

Coalitions will provide the following:

1) In partnership with ECECD, develop and submit a community assessment (CA), incorporating data from other local CAs, that will inform the strategic plan no later than June 30, 2022. The CA must include:

- a geographic map showing the zone represented by your Coalition, including census and enrollment data for children under the age of 6;
- the availability and quality of existing prenatal to five programs (e.g., home visiting, child care, FIT, and PreK) within your Coalition's region; and
- a gap analysis identifying the greatest needs and gaps in services.



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# Deliverables 2/4

2) Submit a copy of the Coalition's strategic plan no later than December 31, 2022, that includes but is not limited to:

- ◆ Mission and vision statements
- ◆ Equity goals
- ◆ Coalition structure, governance, and decision-making process
- ◆ Goals and objectives that include, but are not limited to, how the Coalition will:
  - Increase parent and caregiver awareness of early childhood services;
  - Strengthen partnerships at the state and local levels to effectively use all available resources across the mixed-delivery system; and
  - Maximize and leverage all possible funding.



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## Deliverables 3/4

3) Submit an evaluation plan no later than December 31, 2022, that describes how the applicant will track and measure progress towards meeting the goals of the Coalition's strategic plan, including a self-assessment of the efforts to build Coalition capacity.



## Deliverables 4/4

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4) Submit an annual report in a format and schedule to be determined by ECECD that includes progress made on the Coalition's strategic plan. The report should also include feedback gathered from local Coalition participants to inform Coalition policy and practices, and recommendations for state systems building and alignment of services.



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# Performance Measures



Each Grantee will establish targets based on the following five performance measures:

- Number, type, and language of communications to families
- Amount of local funding
- Number of educational outreach efforts
- Degree to which membership reflects local demographics (e.g., racial, socioeconomic, culture, ability)
- Strength of the Coalition regarding shared decision-making and member engagement



## Applicant Narrative 1/6

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- Describe in detail the geographic area the local early childhood Coalition covers to include the names of all counties, towns, municipalities, school districts, charter schools, Early Head Start/Head Start grantees and sovereign nations in your geographic boundary.



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# Applicant Narrative 2/6

- Describe your Coalition:
  - ◆ What is the story of your local early childhood Coalition? What is the current makeup of your Coalition, and how often do you meet? What are your Coalition's core goals and activities? What is one of your greatest successes? If you are just forming, what inspires your decision to develop a community Coalition.



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# Applicant Narrative 3-4/6

- How will you leverage cross system partners and families to achieve equity in the early childhood programs in your geographic region? In addition to the recommended partners, what other groups will be critical to success in your community?
- How might your Coalition partner with the state to ensure good communication and identify issues of mutual challenge?



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# Applicant Narrative 5/6

- Describe the Coalition's initial thinking on how it will approach:
  - ◆ increasing parent and caregiver awareness of early childhood services
  - ◆ strengthening partnerships at the state and local levels to effectively use all available resources across the mixed-delivery system
  - ◆ maximizing and leveraging all possible funding



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# Applicant Narrative 6/6



- What will be your process and timeline for hiring the coalition coordinator? What do you see as the key job responsibilities?



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# Attachments to Show Support

Along with your answers to the narrative questions, you will need to attach the following evidence showing community support:

- A letter of support or memorandum of agreement (MOAs or MOUs) that is signed by current Coalition members who have made a commitment to work together through local collaboration.
- A list of the entities and the names of individuals your Coalition will engage as new partners, reviewing those listed in Section I- Eligibility of the application.
- Two letters of support from community and/or civic leaders who know about your Coalition's work on behalf of young children and their families, and who recognize the value of the Coalition's collaborative efforts in your community.
- The job description for the proposed coordinator position.



# Local Early Childhood Systems Building Grant Application Submission

- Grant application is open through November 15, 2021, at 3:00 p.m.
- Application is online
  - ◆ Must be complete, signed, and submitted with required narrative responses and attachments by the deadline
- Must be completed by the Fiscal Agent or Authorized Representative
- ECECD is committed to ensuring a fair and simple distribution process for this grant opportunity.

*Apply today!*

<https://www.nmeccd.org/local-early-childhood-systems-building-grant/>



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# Fiscal Agent/Authorized Representative

Each Coalition must have a Fiscal Agent or Authorized Representative, who will need to certify to the following:

- “If selected for funding, I will fulfill all agreements, requirements, and conditions described in this Application and abide by all applicable state and federal regulations.
- I have supervisory authority over the named organization/I am applicant have actual and personal knowledge of the information provided in this Application and certify that it is true and correct in all material respects.
- I am familiar with and agree that I will comply with all applicable program regulations, including prohibitions on conflicts of interest, cost reimbursement requirements, including reimbursable and non-reimbursable expenses, documentation requirements, and provisions for determining reimbursable amounts.
- If awarded a grant, I understand I am required to complete and submit an IRS Form W-9 (Request for Taxpayer Number and Certification).”



# Grant Awards

## Payment and Awards

- Up to 18 – 20 grant awards state-wide, depending on circumstances
- Grantees will receive \$150,000 annually for FY22 and FY23
- Award letters will be issued on November 30, 2021



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# Technical Assistance and Facilitation Support

The UNM Family Development Program will provide the following support to Coalitions during the application process and afterwards:

- Targeted training, technical assistance and support in the application process
- Assistance coordinating quarterly ECECD meetings for developing a stronger local to state structure for early childhood systems building
- Support a Coalition mentorship process in consultation with CNM Mentorship Network and ECECD Leadership
- Facilitate network mapping with all funded collaboratives
- Engage interpreters for bilingual and ASL services
- Provide parent leadership training and ongoing support under the new Local Early Childhood Community Coalitions and current Head Start programs
- Provide leadership development opportunities to successful Coalition applicants



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# Grant Application Timetable

ACTION	RESPONSIBLE PARTY	DUE DATE
Grant Application Period Opens	ECECD	Sept. 30, 2021
Pre-application Orientation Session	ECECD	Oct. 6, 2021, at 2 p.m. (Spanish translation provided)
Deadline to Submit Written Questions	Applicant	Oct. 15, 2021
Response to Written Questions	ECECD	Oct. 22, 2021
<b>Submission of Grant Application</b>	<b>Applicant</b>	<b>Nov. 15, 2021, no later than 3 p.m.</b>
Grant Award Letter Issued	ECECD	Nov. 30, 2021



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# Question & Answer Session



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# THANK YOU

## Elizabeth Groginsky

Secretary

Early Childhood Education and Care  
Department

Please submit all written questions to:

[Robert.Jessen@state.nm.us](mailto:Robert.Jessen@state.nm.us)

By Oct. 15, 2021

## Jennifer Vigil

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## Robert Jessen

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